

**Ooredoo Kuwait Reports Revenue of KWD 310 million for the First Half of 2019
Net Profit increased by 42%**

Kuwait City, Kuwait, 24th July 2019: National Mobile Telecommunications Company K.S.C.P “Ooredoo Kuwait” (Ticker: OOREDOO) announced today its financial results for the half year period ended 30 June 2019:

Financial Highlights:

	Quarterly Analysis			Half Year Analysis		
	Q2 2019	Q2 2018	% change	1H 2019	1H 2018	% change
Consolidated Revenue (KWD m)	156.1	166.8	-6%	310.4	341.4	-9%
EBITDA (KWD m)	57.3	52.3	10%	115.9	107.6	8%
<i>EBITDA margin (%)</i>	37%	31%	-	37%	32%	-
Net Profit attributable to NMTC (KWD m)	8.5	3.1	178%	17.3	12.2	42%
Consolidated Customers (m)	26.7	26.1	2%	26.7	26.1	2%

Financial highlights:

- Consolidated customer base increased by 2% to 26.7 million in H1 2019, compared to 26.1 million in H1 2018.
- In local currency terms Kuwait, Tunisia and Maldives recorded good growth in revenue. However, revenues in KWD were impacted by a 21% depreciation of the Tunisian Dinar and the decrease in Algeria revenue mainly due to the weak economic environment, currency devaluation and price competition. Consequently, consolidated revenue decreased by 9% to KWD 310.4 million for H1 2019, compared to KWD 341.4 million for the same period in 2018.
- EBITDA increased by 8% for H1 2019 to KWD 115.9 million, compared to KWD 107.6 million for the same period in 2018, supported by the implementation of IFRS 16, a new accounting standard and operational efficiencies.
- Net profit attributable to NMTC was KWD 17.3 million for H1 2019, representing a strong growth of 42% compared with KWD 12.2 million for the same period in 2018. Net Profit growth was supported by good performances by Ooredoo Kuwait and Ooredoo Tunisia.
- The consolidated earnings per share was 35 fils for H1 2019, compared to 24 fils per share earned for the same period last year.

Sheikh Saud Bin Nasser Al Thani, Chairman of the Board of Directors commented:

“Ooredoo Kuwait (NMTC) continues on the path of digital transformation as we work towards our vision to enrich the digital lives of our customers. We are constantly adapting and refining our service offering to meet the evolving needs of our customers. I am pleased to report a 42% increase in our Net Profit for the first half of 2019 and an increase of our customer base by 2% to 26.7 million in H1 2019 year on year.

Overall, we reported a sound set of results with all of our operations, excluding Algeria, reporting an increase in EBITDA. Algeria was affected by economic instability, currency devaluation and intense price competition putting pressure on EBITDA during the period. Group EBITDA increased 8% during the first half of 2019, positively supported by the implementation of IFRS 16, which came into effect on January 2019.

Impacted by geopolitical and macroeconomic factors, as well as the currency depreciation in Algeria and Tunisia, our top line remains under pressure. During the first half of 2019 revenues declined by 9% due to the broader industry wide shift towards data from traditional voice and SMS services.

In Kuwait, EBITDA increased 48% during the first half of the year, driven by the realisation of savings from our cost optimisation programme as well as the positive impact from the implementation of IFRS 16.

In Tunisia, we increased our subscriber base by 5% and grew EBITDA to KWD 26.8 million in the first half of 2019, despite the 21% year on year depreciation of the Tunisian Dinar.

In Algeria we made good progress in preparing for a data centric future, by increasing the coverage of our 4G network to 58% of the population.

In Palestine we performed exceptionally well, with our customer base up 5% and EBITDA increasing 23% due to various cost optimisation initiatives.

Maldives continued to perform well, with a 4% increase in customer numbers, 2% increase in revenue and a 10% increase in EBITDA.”

Review of Operations

The Group's operational performance can be summarized as follows:

Ooredoo - Kuwait

Ooredoo's customer base in Kuwait increased to 2.5 million in H1 2019, up 6% compared to H1 2018. Revenues for H1 2019 were KWD 114.1 million, compared to KWD 127.6 million in H1 2018. EBITDA was strong, increasing to KWD 36.0 million for H1 2019, compared to KWD 24.3 million for H1 2018. The increase of 48% reflected good operational efficiencies across the business as well as a positive impact of the new IFRS 16 accounting standard.

Ooredoo - Tunisia

Ooredoo's customer base in Tunisia increased 5% to reach 8.8 million customers in H1 2019, compared to the same period in 2018. The Tunisian Dinar depreciated by 20.8% year on year, leading to a decrease in revenues from KWD 63.7 million in 1H 2018 to KWD 57.5 million in H1 2019. In local currency terms, revenues were up by 9%. EBITDA was KWD 26.8 million in H1 2019 compared to KWD 24.2 million in H1 2018.

Ooredoo – Algeria

Customer base in Algeria stood at 13.6 million in H1 2019. Business in Algeria was negatively impacted by the devaluation of the Algerian Dinar, weak economic environment and price competition. Revenues also decreased to KWD 104.9 million in H1 2019, compared to KWD 115.7 million in H1 2018. EBITDA was KWD 38.3 million in H1 2019, down from KWD 46.0 million in H1 2018. Algerian Dinar depreciated by 2.6% year on year.

Ooredoo - Palestine

Customer base in Palestine increased by 5% to reach 1.3 million customers in H1 2019. Revenue decreased to KWD 14.2 million in H1 2019, compared to KWD 15.0 million in H1 2018. EBITDA was strong, increasing to KWD 4.1 million in H1 2019 compared to KWD 3.3 million in H1 2018, up by 23% compared to the same period in 2018.

Ooredoo - Maldives

Ooredoo Maldives reported a 2% increase in revenues to KWD 19.7 million in H1 2019, compared to KWD 19.2 million in H1 2018. EBITDA for H1 2019 was KWD 10.9 million, an increase of 10% compared to KWD 9.9 million for the same period in 2018. Ooredoo Maldives now serves a total of 447k customers, an increase of 4% compared to H1 2018.

For more information, please visit www.ooredoo.com.kw

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About Ooredoo Kuwait (NMTC)

Commercially launched in December 1999, the Company's share price as of 30 June 2019 was KWD 0.670, giving a market valuation for Ooredoo (NMTC) of KWD 0.3 Billion.